

Grace Management

Company Profile & Debt Recovery Process

Est. 2013 | 20 Years of Industry Excellence

Company History

A Legacy of Trust

For 20 years, we have been a leader in collections and recovery. Originally operating under the brand Olive Management Group, a sister concern, we have built a reputation for reliability.

Modern Operations

Grace Management formally commenced business in 2013 at Palghar, Maharashtra. Today, our national network offers comprehensive debt management solutions at all levels.

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"Our mission is to deliver efficient and effective debt recovery solutions to businesses of all shapes and sizes."

Mission Statement

Strategy & Vision

Customized Recovery

We understand that each debt situation is unique. We develop customized programs to recoup your money while improving your business's cash flow.

Ethical Approach

We employ friendly, non-invasive techniques. Our expert negotiators aim to avoid litigation costs, using a mix of telephone action and field visits.

Core Specializations



Collections

Strategies tailored to various buckets and debt types.



Verification

Thorough background checks and data validation.



Skip Tracing

Locating "absconding" customers via digital footprints.



Recoveries

End-to-end solutions for full debt resolution.

Portfolio Expertise

We have extensive experience managing diverse financial portfolios across the industry.



- Credit Card
- Personal Loan
- Business Loan
- Educational Loan
- Auto Loan
- Consumer Loan
- NBFC Short Term Loan
- APP / Digital Loan

Tele-Collections

The Contact Centre

Our centralized hub handles the delinquency lifecycle with precision.

- **Early Bucket (0-30 DPD):** Soft reminders, payment links, and dispute resolution.
- **Mid/Late Bucket:** Intense follow-ups focused on restructured plans.

Field Operations

Door-to-Door Visits

We conduct professional negotiations directly at the borrower's residence or office, ensuring a personal yet firm approach to recovery.

Skip Tracing

Our specialized team locates "absconding" customers using digital footprinting, neighbor references, and advanced data analysis.



Infrastructure & Capabilities

Technology

We invest extensively in computer technology to ensure efficiency:

- 100% Call Recording
- Predictive Dialers
- IVR Blasts

Languages

Our team effectively communicates across India with diverse language capabilities:

English, Hindi, Marathi, Gujarati, Tamil, Telugu, & Malayalam.

Our Clientele

Current Partners

I...Recur, Ram Fincorp, Auxilo, Kamakshi Money

Past Relationships

- Reliance Comm.
- Barclays
- EarlySalary.com
- Niro
- DBS
- KreditBee
- Tata
- Bajaj Finance
- Kissht
- KredX
- Eduvanz



Contact Information

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Registered Office

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